

Revolutionising the legal industry on building and construction.

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Boutique Lawyers is transforming the approach to building disputes, leading the way for fair legal representation with a fixed-fee policy that empowers property owners, developers and owner builders.

To stay profitable, many builders are under-quoting and cutting corners. This means that honest builders and property owners often need legal representation for their building dispute for defective works and delays to completion, but face uncertainty over the cost or the result a lawyer may be able to obtain for them.

Olivia Terziovski discovered this many years ago when, as a lawyer herself, she went through her own building dispute. Without any progress being made, she received a bill for thousands, and rising daily, "I finally experienced what it was like to be a client, and that's when I realised something had to change in the legal industry."

Her solution was to establish Boutique Lawyers as a firm that practiced solely in the area of property, building and construction, and to maintain fixed-fee services based on results, allowing legal representation to resolve their dispute, without the uncertainty of legal fees escalating by the hour, and by the phone call.

Boutique Lawyers takes on a select few clients every year, and as the fee is fixed and payable on the outcome, they waste no time with valueless calls and meetings, instead making sure that each action drives the case forward to a satisfying result.

In the past, lawyers without this specialisation in the industry have misdiagnosed the cause of cracks that have appeared in a new house, have sued an innocent party, and instructed ineffective rectifications causing every party a loss of time and money. With extensive knowledge of the property building and construction industry, Boutique Lawyers makes sure of the cause of properties issues, and of effecting the right result.

Olivia hopes that all law firms will eventually follow her model, and keeps the legal body up to date on building industry knowledge, "We are part of industry groups that consistently review judicial decisions and developments within the industry. We also research and write articles that are relevant to the industry, in order to enrich the wider community knowledge and understanding."

She is confident of the direction of Boutique Lawyers, "The Property, Building and Construction industry is constantly evolving, and in the future we expect a number of developments. New legislation is being passed as we speak which is due to come into effect by 1 July 2017. Boutique Lawyers will continue to support its clients and work with them to ensure that we obtain the best results for them. We aim to deliver on agreement, regardless of timescale, to ensure the outcome is positive."